SOUTH WALTON FIRE DISTRICT

911 North County Highway 393, Santa Rosa Beach, Florida 32459 "Prompt, Competent, Caring Response in Time of Need"



Notice of Intent to Negotiate a Sole Source Procurement

Subject: Contractor Agreement for Professional Services for Cost Reporting to the Agency for Health Care Administration (AHCA) as a Participant in the Public Emergency Medical Transportation (PEMT) Programs Supplemental Payment Program

Date: October 28, 2019

Written Response Due: November 4th, 2019 Time: 8:00 AM. CST E-mail Address: <u>rlund@swfd.org</u>

Fax Number: 850-267-3294

This is <u>not</u> a Request for Proposals and there is no solicitation available. The proposed contract action is for product or services for which the South Walton Fire District intends to negotiate and award with only one source under the authority of the South Walton Fire District and State of Florida Statute 287.057(5)(3)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

South Walton Fire District intends to negotiate a sole-source procurement for an agreement for professional services providing for PEMT cost reporting to the Agency for Health Care Administration (AHCA) as a participant in the Public Emergency Medical Transportation (PEMT) Program for supplemental payments which are in excess of other revenues received for emergency medical transportation services to Medicaid eligible recipients. The District intends to contract this procurement with Public Consulting Group (PCG) headquartered in Boston, Massachusetts.

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, email, and a statement regarding capability to provide the specified services. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the District. A determination by the Fire Chief / Administrator not to compete this proposed action based on the responses to this notice is solely within the discretion of the Fire Chief / Administrator.

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All responses must be in writing and returned to ATTN: Robbie Lund, Administrative Assistant South Walton Fire District; 911 North County Highway 393, Santa Rosa beach, FL 32459 by: Facsimile number 850-267-3294, e-mail <u>rlund@swfd.org</u>

SOUTH WALTON FIRE DISTRICT SOLE SOURCE OR SINGLE SOURCE PURCHASE FORM

Department: Administration

Vendor: Public Consulting Group

Vendor Phone Number: 518-375-2400

How many individuals, companies, and/or manufacturers were contacted about this? <u>One (1)</u>

Public Consulting Group, Inc. (PCG) is a public sector management consulting firm that partners with health, education, and human services agencies. PCG's Health practice offers in-depth programmatic knowledge and regulatory expertise to assist state and municipal health agencies respond to regulatory change, improve access to health care, maximize program revenue, improve business processes, and achieve regulatory compliance.

PCG has more than 13 years' experience working with state Medicaid departments and EMS providers to design, implement, and administer supplemental payment programs to obtain much needed funding for ambulance providers.

The firm provides cost recovery services for more than 50 participating PEMT program providers across Florida. The EMS supplemental payment program–also known as Ground Emergency Medical Transportation (GEMT) and Public Emergency Medical Transportation (PEMT)–requires no additional spending by the state Medicaid agency beyond what it pays providers now. PCG works on behalf of EMS providers to establish a cost recovery program, gain state and federal approval, maximize revenue, accurately identify all allowable revenue sources, ensure compliance, and prepare annual cost reports.

There are no other known firms that provide these services.

Fire Chief / Administrator Signature:

Ripen Hauford Date: October 24, 2019

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