

SOUTH WALTON FIRE DISTRICT

911 North County Highway 393, Santa Rosa Beach, Florida 32459

"Prompt, Competent, Caring Response in Time of Need"



Ryan H. Crawford
Fire Chief / Administrator

Sole/ Single Source Request Justification

(For Noncompetitive Purchases over \$5000)

WARNING: Per Florida Statutes 838.22(2)- It is unlawful for a public servant or a public contractor who has contracted with a governmental entity to assist in a competitive procurement to knowingly and intentionally obtain a benefit for any person or to cause unlawful harm to another by circumventing a competitive solicitation process required by law or rule through the use of a sole source contract for commodities or services.

To: Budget & Finance/ Purchasing Division

Your approval is requested to initiate a sole/single source procurement action:

Requestor Name: Glen Kuehner

& Title: District Chief

Requestor Dept./Division: Operations

Phone #: 850-527-3728

Requisition #: _____

Recommended Sole/Single Source procurement action with:

Company Name: Ten -8 Fire Equipment

Contact Name: Fritz Leader

Address: 2904 59th Avenue Drive East

City, State, Zip: Bradenton, Florida, 34203

E-mail: fleader@ten8fire.com

Telephone: 941-757-2925

Is the recommended company the manufacturer?

☐ Yes

☒ No

Does the manufacturer sell the item(s) through distributors?

☒ Yes

☐ No

If yes, please have manufacturer provide a list of all authorized distributors.

Describe the full scope of work contemplated including installation if required; items should include brand, model and part number if applicable.

Currently Ten-8 is the only authorized distributor our region. Other distributors are located in the US are a considerable distance. The manufacturer recommended Ten-8 Fire Equipment be used and lists Ten-8 as a Sole Distributor for this product.

Identify the date you need item delivered or work performed.

Type of Sole/Single Source (Check One) ☒ Sole Source ☐ Single Source

<input checked="" type="checkbox"/>	One-Time: applies to a single requisition and purchase order for the current fiscal year
<input type="checkbox"/>	On-Going: Applies to multiple purchases to be made for one year from date Sole/Single Source approved. Estimated Annual Expenditures for one year: \$ _____

Is there a contract related to these services? ☐ Yes ☐ No If, yes has legal reviewed it? ☐ Yes ☐ No

SOLE/SINGLE SOURCE RATIONALE

Explain why the recommended company is the only company who can perform the requirement. Address the following: Are there any other companies who can do this job? What condition (e.g. technological superiority, or performance risks, etc.) exists so that the recommended company has a significant advantage over any other company who can do this job?

It is important to sufficiently address the major reason for conducting a noncompetitive procurement, avoiding peripheral issues which detract from the main reason and reduce the credibility of the justification. The rationale must be clear and convincing, avoiding generalities and unsupported conclusions. Use one or more of the following as applicable.

Use additional sheets if necessary.

A specific contractor is the only source of the required item because (check all that apply):

The required items are **proprietary to the Contractor**.

A specific item is needed:

- ☐ to be compatible or interchangeable with existing hardware,
- ☐ as spare or replacement hardware,
- ☐ for the repair or modification of existing hardware, or
- ☐ for technical evaluation or test.
- ☐ Vendor is the original equipment manufacturer; there are no regional distributors. Verification from manufacturer is attached
- ☒ This is the only equipment that meets the specialized needs of the department and performs the intended function. Detailed justification is attached.
- ☒ Vendor is the sole distributor that is restricted by the manufacturer to our territory. Verification from manufacturer is attached.

It is not possible to obtain competition (i.e., only one source is capable of supplying the items or meeting the requirements). *In a brief explanation, provide supporting evidence for the conclusion; other sources considered should be identified and why they are not able to meet the requirements.*

RESCUE Intellitech, Inc.
19308 Morton Road, Suite 105
Katy, TX 77449
USA

This listing the manufacturer, the distance to travel for installation and maintenance would cause an increase in cost. The manufacture also recommends the use of Ten-8 Fire Equipment.

There is a **substantial technical risk** in contracting with any other contractor, thereby making that an unacceptable course of action (e.g., where only one contractor has been successful to date in implementing a difficult manufacturing process). *In a brief explanation, provide supporting evidence of other contractor's with relevant capabilities and emphasize their inability to overcome the substantial technical risk.*

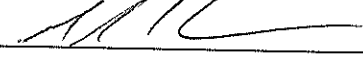
This Solo Rescue Decon Washer has been qualified as safe to use on MSA SCBAs. Ten 8 Fire is also SWFD's MSA vendor.

For support services effort, there is no reasonable expectation that a meaningful cost or other improvement could be made in the incumbent contractor's performance (e.g., the chances of another firm winning a competition are clearly remote). *Please provide a brief explanation.*

ACKNOWLEDGEMENT

This section must be completed:

I am aware of the South Walton Fire District's requirements for competitive bidding for purchases over \$5,000.00 and the criteria for justification for Single Source/Sole. I have gathered the required technical information and have made a concerted effort to review comparable/equal equipment (e.g., market research). I have attached the pertinent documentation showing what market research was conducted to preclude other items from consideration.

Requestor Signature:  Date: 10/8/2020

Fire Chief Signature:  Date: 10/12/20

☐ The South Walton Fire District has advertised the above request on the District's website in accordance with State of Florida Statute 287.057 and no challenges or protests were received. *

Buyer: _____ Date: _____

Fiscal Officer: _____ Date: _____

If approved by Fire Board: Resolution Number: _____

*All requests for Sole/Single Source will be advertised on the District's website for a minimum of 7 days prior to approval from the Fire Chief.



Katy, TX, 5/26/2020

To whom it might concern,

This letter confirms that Ten 8 Fire Equipment Inc is the sole authorized distributor of Solo Rescue decon washer and accessories for the Municipal Fire Service Market for the state of Florida and Georgia.

If you should have any additional questions, please feel free to contact me at your earliest convenience.

Best regards,

A handwritten signature in black ink, appearing to read 'Bjorn Rowland', is written over the printed name and title.

Bjorn Rowland
Vice President Sales & Marketing

Bjorn.rowland@rescue-tech.com

Cellphone: 346-204-3634



IN SERVICE TO SERVE YOU

TEN-8 FIRE EQUIPMENT, INC.
2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203
Phone No. 800-228-8368
Fax No. 941-756-2598

Service Quote

Page 1

Quote No. : SVQ18076
Status : Pending
Quote Date : 05/14/20
Quote Time : 2:47:52 PM
Contract No. :

Invoice To :
SOUTH WALTON FIRE DISTRICT
911 NORTH COUNTY HWY. 393
SANTA ROSA BEACH, FL 32459
Phone No. : 850 267-1298
Email :

Customer Id SO WAL
PO No. :
Equip. Id. :
"VIN # :"
Description :
Veh. Miles : 0
Veh. Hours : 0
Approved : Fritz Leader

Complaint 1 : Solo Rescue - SCBA DECON WASHER

CUSTOMER REQUESTED A QUOTE FOR SCBA DECON WASHER FOR THERE NEW STATION
Parts warranty 12 Months from installation date.

Service Lines

Type	No.	Description	Qty	Unit Price Excl. Tax	Amount	Disc %	Disc. Amt.	Net Amount
Item	SRI-26094	SOLO RESCUE SCBA DECON WASHER, INCLUDES SCBA	1.000	23,100.00	23100.00	0.00	0.00	23100.00
Item	SRI-20002	DOSING SYSTEMS UL/CSA SINGLE PUMP W/ INSTALLATION	1.000	325.00	325.00	0.00	0.00	325.00
Item	SRI-20036	SERVICE KIT NEEDED EVERY 20 MONTHS	1.000	75.00	75.00	0.00	0.00	75.00
Item	PBS-PB0010967AA	PROBLEND SCBA PROTECTIVE GEAR DETERGENT	1.000	110.00	110.00	0.00	0.00	110.00
Resource	FRT	FREIGHT CHARGES	1.000	1,000.00	1000.00	0.00	0.00	1000.00
Resource	JKEIPER	Installation of 1 Solo Rescue Machine	1.000	1,500.00	1500.00	0.00	0.00	1500.00
Item	MSA-10207584	G1 SCBA WASHING & DECON PLUG KIT	2.000	273.00	546.00	0.00	0.00	546.00
Total					26656.00		0.00	26,656.00

Total Amount	\$	26656.00
Discount	\$	0.00
Taxes	\$	0.00
Balance Due	\$	26,656.00



 **Solo Rescue®**
DECON WASHER

Helping Firefighters Fight Cancer

Easy decon of SCBA, Helmets,
Facepieces, Boots, Gloves and Tools.
Decon For Heroes.



Developed in
cooperation with




RESCUE
INTELLITECH

Developed to help firefighters fight cancer

Studies show that firefighters run a significantly higher risk of being diagnosed with, and dying from, various forms of cancer than the general U.S. population. This is due to the hazardous chemicals and carcinogenic particles they are exposed to in the line of duty. To reduce this exposure and the resulting cancer risk, it is essential to thoroughly, safely and efficiently clean and decontaminate all protective equipment after every use. That is exactly what the Solo Rescue® Decon Washer does. Cleaning gear in the Solo Rescue means less exposure to cancer causing PAH particles and a safer work environment for you and your fellow firefighters.

Optimized cleaning process

The Solo Rescue Decon Washer was developed in close cooperation with the Swedish Rescue Services and the organization Healthy Firefighters to meet the needs for cleaning contaminated equipment in the best way possible. The goal was to develop a healthier way to decontaminate SCBA and other protective gear from hazardous toxins and carcinogens, mainly PAH particles. The unique Solo Rescue system features a rotating basket that enables the water jets to reach even the most inaccessible parts of your equipment. To maximize the results, we recommend using ProBlend SCBA detergent*, specially developed together with Solo Rescue for the sole purpose of maximizing the results of cleaning contaminated SCBA equipment.



*Dosing equipment for detergent is sold separately and can be ordered with your machine purchase or directly from your local ProBlend distributor.

Cleaning contaminated gear by hand is a health risk

When you are fighting a fire your protective gear, including SCBA, helmet, facepiece, boots and gloves, will become contaminated with soot particles and combusting gases. Some of these particles are cancer-causing chemicals that pose a real threat to your health. Decontaminating the protective gear immediately upon return to the station is therefore of outmost importance. Cleaning the equipment by hand though, can be both time consuming and hard work and poses a health risk due to unprotected exposure to the carcinogens. With the Solo Rescue you will minimize your exposure and let the machine do the job for you in just a few minutes.

Minimize exposure & risk of recontamination

While handling fire protective gear it is important to reduce the time of exposure to hazardous toxins and carcinogens. Establishing procedures to handle contaminated gear in a controlled and safe way is one way of minimizing this risk.

With the Solo Rescue the entire cleaning process is carried out inside the machine, ensuring minimum exposure for the staff. It has a lower door that folds out, acting as a loading table when opened. This ergonomic process minimizes manual contact with contaminated materials. Simply put the contaminated equipment in the machine, close the hatch and start the cleaning program.

Clean gear in less than 10 minutes

The Solo Rescue offers the easiest, quickest and safest way of cleaning contaminated SCBA's, facepieces, helmets, boots and gloves. You can choose between a 3 min cycle for gloves and boots or an 8 min cycle for SCBA's, facepieces and helmets. It has a capacity of cleaning up to 14 SCBA's (including facepiece), 56 facepieces, 21 helmets, 60 boots and 120 pairs of gloves per hour. Make sure to follow your manufacturers washing instructions.



14

SCBA
per hour



21

HELMETS
per hour



56

FACEPIECES
per hour



60

PAIRS OF BOOTS
per hour



120

PAIRS OF GLOVES
per hour



Everything you need to clean your SCBA, facepieces, boots, gloves and helmets – all in one machine

All you need to clean single and double cylinder SCBA is included with standard delivery of Solo Rescue. The heavy duty basket is used at all times and is paired with accessories to wash different gear. The SCBA holders are placed over the center bracket of the basket. Place the gear holder accessory in the bottom of the heavy duty basket to load and wash facepieces, helmets, gloves and boots. Full capacity requires two gear holders (one is included as standard equipment).



Gear holder for facepieces, helmets, gloves and boots. One holder is included.



Holder for SCBA single/double cylinders. One holder is included.



Holder for SCBA jumbo cylinders. One holder is included.



Trolley. Not included but available as optional accessory.



Heavy duty basket with holder for SCBA single/double cylinders and one gear holder for facepieces, helmets, gloves and/or boots.



Heavy duty basket with two gear holders for facepieces, helmets, gloves and/or boots (one is included).



Heavy duty basket with one gear holder for facepieces, helmets, gloves and/or boots.

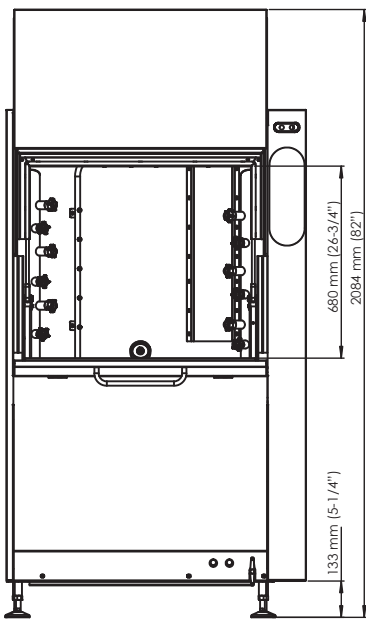
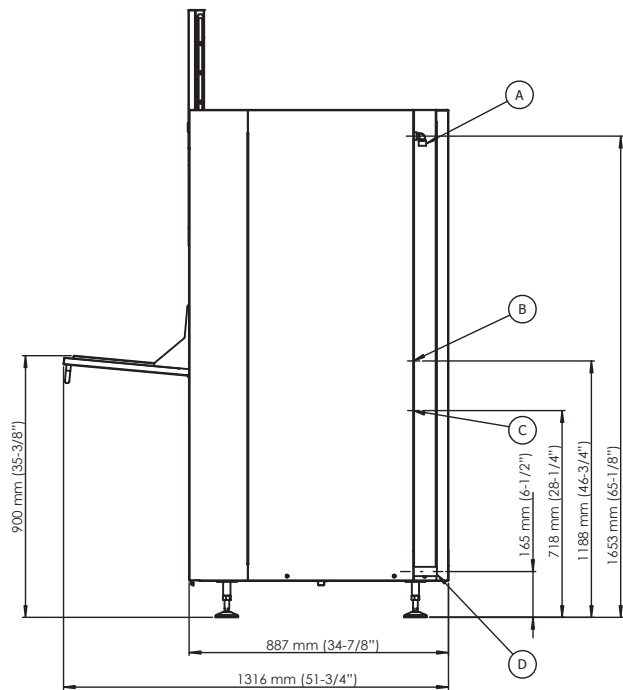


Heavy duty basket with holder for SCBA single/double cylinders.

Installation drawing

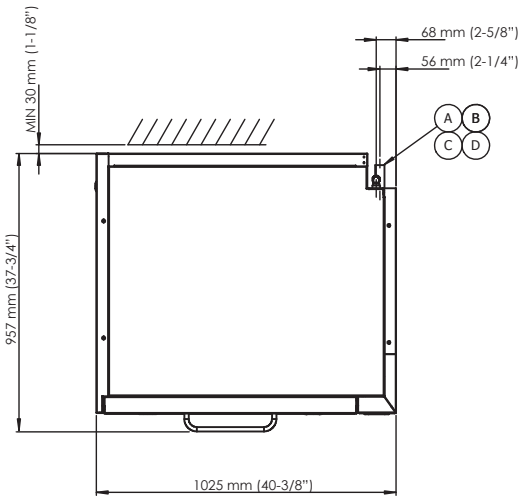
A. Water connection: 3-10 gpg, 4 gals./min B. Detergent connection C. Electrical connection: 40 A D. Drain: Ø 1-1/4". Minimum capacity 13 gals./min.

Important Note: All dimensions from floor +/- 1" due to adjustable feet



Technical specification

Power supply	3-ph/208 V/60Hz 3-ph/240 V/60Hz
Wash program lengths	3 min - gloves/boots, 8 min - SCBA/facepiece/helmets
Normal capacity per hour program length includes handling	14 SCBA* or up to 21 helmets, or up to 120 pairs of gloves, or 40 pairs of boots
Wash temperature	104–130°F (40-55°C)
Water supply	3–10 gpg**, Max 104°F (40°C)
Pressure, incoming water	14.5–87 psi
External dimensions H x W x D	69" (open 82") x 40" x 38" (open 52") (1744 (open 2084) x 1025 x 887 (open 1316) mm)
Fuse	40 A
Weight (empty machine)	525 lbs (238 kg)
Tank volume	29 gallons (108 liters)



Manufactured in Sweden in a CO² neutral production process according to ISO 9001:2015 and ISO 14001:2015.

*Single or double cylinders, with or without facepiece. **For best cleaning performance we recommend 3–7 gpg.

RESCUE Intellitech disclaims liability for any personal injury, property, or other damages of any nature whatsoever resulting from the use of the Solo Rescue that does not correspond with the washing instructions of each individual PPE manufacturer.



RESCUE Intellitech Inc.
19308 Morton Road, Suite 105, Katy, TX 77449
sales@rescue-tech.com
www.rescueintellitech.com
Phone: 1-832-321-3260